

JOINT INDUSTRIAL DEVELOPMENT AUTHORITY
Minutes of Meeting
May 24, 2012

The Joint Industrial Development Authority of Wythe County, Wytheville, and Rural Retreat held a regular meeting on Thursday, May 24, 2012, at 3:00 p.m. in the Council Room of the Wytheville Municipal Building at 150 East Monroe Street, Wytheville, Virginia.

MEMBERS PRESENT

Linda DiYorio, Chairman
Carolyn Dankowski
Dana Pack
Jennifer Atwell

Dave Elmore
Tom Jones

MEMBERS ABSENT

Foy Patton

EX-OFFICIO MEMBERS PRESENT

None

EX-OFFICIO MEMBERS ABSENT

R. Cellell Dalton, Wythe County Administrator
C. Wayne Sutherland, Jr., Wytheville Town Manager
Michael S. James, Rural Retreat Town Manager

DETERMINATION OF QUORUM

Chairman DiYorio called the meeting to order and determined a quorum to be present. Mr. Pack offered the invocation, and Chairman DiYorio led the Pledge of Allegiance.

INTRODUCTION OF NEW ASSOCIATE DIRECTOR—KIMBER SIMMONS

Dr. Hawthorne introduced Kimber Simmons as the new associate director and noted that she began employment on May 1, 2012. Kimber is experienced in the field of economic and workforce development, as well as others skills and has various contacts around the Commonwealth of Virginia.

RE-SHORING TO THE AMERICAN SOUTH—PRESENTATION BY MIKE RANDLE, SOUTHERN BUSINESS & DEVELOPMENT

Dr. Hawthorne introduced Mike Randle, Editor of both, *The Randle Report* and the leading economic development publication in the Southern region, the *Southern Business & Development* magazine, among other publications. Mr. Randle gave a brief presentation regarding economic development and re-shoring of manufacturers in the American south. He noted that a recent defining moment in manufacturing is the fact that the American south is beating China at its own game and why Mexico, not China, is now the strongest competitor. Mr. Randle highlighted items such as how, during the recession of 2008-2009, manufacturing did not collapse, but service organizations did. He noted that between 2010 and 2011 manufacturing, in fact, started making increases. Mr. Randle spoke about an article in the New York times dated August 9, 2011, about how the Chinese advantage is shrinking fast. He also mentioned that the Boston Consulting Group's report in August of 2011 read, "Made in America Again."

Mr. Randle gave positive insight on economic growth in the south including the fact that companies are re-shoring back to America and will continue to grow at a rapid speed. Mr. Randle told the Board members that they could access the following websites for further details regarding his reports and other information about economic development in the south at www.RandleReport.com; www.SB-D.com; www.SouthernAutoCorridor.com; and www.SmallTownSouth.com.

CITIZENS' TIME

Chairman DiYorio welcomed Wythe County Board of Supervisors Chairman, Danny McDaniel and member Tim Reeves to the meeting and asked if there were any persons present who would like to address the Board during citizens' time. There being none, Chairman DiYorio proceeded with the meeting.

APPROVAL OF MINUTES—April 26, 2012

Chairman DiYorio asked if there were any corrections, additions, or questions regarding the minutes of the April 26, 2012, meeting and if there was a motion to approve the minutes as presented. Mr. Pack made a motion, seconded by Mr. Jones, to approve the minutes as presented. The motion passed unanimously.

APPROVAL OF INVOICES

Chairman DiYorio asked if there were questions or discussion regarding the invoices for May 2012, and if there was a motion to approve the invoices as presented.. Mr. Elmore made a motion, seconded by Ms. Dankowski, to approve the invoices from May 2012 as presented. With no further discussion, the motion passed unanimously.

**Joint IDA of Wythe County
Check Register
For the Period From May 1, 2012 through May 31, 2012**

Check #	Date	Payee	Amount
6577V	5-22-12	Tom Jones	\$ -212.29
6590	5-22-12	Tom Jones	\$ 212.29
6590V	5-22-12	Tom Jones	\$ -212.29
6591	5-22-12	Tom Jones	\$ 212.29
6591V	5-24-12	Tom Jones	\$ -212.29
6592	5-24-12	Alan R. Hawthorne	\$ 4673.90
6592V	5-24-12	Alan R. Hawthorne	\$ -4673.90
6593	5-24-12	Kimberly B. Simmons	\$ 2554.74
6593V	5-24-12	Kimberly B. Simmons	\$ -2554.74
6594	5-24-12	Virginia M. Goodwin	\$ 1675.01
6594V	5-24-12	Virginia M. Goodwin	\$ -1675.01
6595	5-24-12	Tom Jones	\$ 212.29
6596	5-24-12	Alan R. Hawthorne	\$ 4673.90
6597	5-24-12	Kimberly B. Simmons	\$ 2554.74
6598	5-24-12	Virginia M. Goodwin	\$ 1675.01
6599	5-24-12	Appalachian Power	\$ 70.61
6600	5-24-12	Anthem Southeast Dental	\$ 88.68
6601	5-24-12	Anthem Blue Cross and Blue Shield	\$ 1743.12
6602	5-24-12	Branch Highways, Inc.	\$ 93,650.00
6603	5-24-12	CenturyLink	\$ 132.94
6604	5-24-12	Linda DiYorio	\$ 48.05
6605	5-24-12	McInturff Computers	\$ 75.25
6606	5-24-12	ACS/BNY Mellon HSA	\$ 837.00
6607	5-24-12	The Mount Rogers Dev Partnership	\$6,899.75
6608	5-24-12	Principal Life Insurance Co.	\$ 150.29
6609	5-24-12	Robert G. Moore	\$1,100.00
6610	5-24-12	Stutzman, Bromberg, Esserman, & Pli	\$ 963.00
6610V	5-24-12	Stutzman, Bromberg, Esserman, & Pli	\$ -963.00
6610	5-24-12	Smokey's Bar-B-Que	\$ 330.00
6611	5-24-12	Sprint PCS	\$ 73.59
6612	5-24-12	VA Economic Dev. Assoc.	\$ 50.00
6613	5-24-12	Virginia Goodwin - Reimbursement	\$ 94.16
6614	5-24-12	Wytheville Office Supply	\$ 41.82
6615	5-24-12	Wytheville Golf Club	\$4,643.20
6616	5-24-12	Xerox	\$ 17.68
6617	5-24-12	Chamber of Commerce	\$ 600.00
Total			\$ 119,549.79

OLD BUSINESS

LOT 24 UPDATE

Chairman DiYorio stated that grading continues on Lot 24 and noted that emphasis on having a major industrial lot that is site ready has been the topic of conversations from various meetings she has attended. Mr. Elmore stated that this is the final year of construction for Lot 24 and that it should be completed by the end of the 2012 grading season.

2012 INDUSTRY APPRECIATION GOLF TOURNAMENT UPDATE

Mr. Elmore gave a report on the 2012 Industry Appreciation Golf tournament. He noted that the tournament and weather were a success and that all golfers seemed to enjoy their afternoon. Chairman DiYorio thanked everyone for their help in making the event a success.

ACORRIDOR FAM TOUR—JUNE 4-6 UPDATE

Chairman DiYorio asked Danny McDaniel, Chairman of the Wythe County Board of Supervisors and Vice Chair of Virginia's aCorridor, to update the Board on the Fam tour. Mr. McDaniel stated that there will be approximately six site consultants participating in the Fam Tour, as well as other dignitaries from various localities in the aCorridor region. He stated that Wythe County, Wytheville, and Rural Retreat will be represented by five individuals. Mr. McDaniel noted that the main focus of the FAM Tour was to emphasize and showcase the aCorridor and that Progress Park and Lot 24 would be included in the tour.

OTHER

None

NEW BUSINESS

QUARTERLY FINANCIAL STATEMENTS

Dr. Hawthorne stated that he did not have the financial statements available awaiting a work session with the Board to discuss the Joint IDA financial status and receipt of payments from member jurisdictions.

SPRING NEWSLETTER

The 2012 Spring Newsletter was distributed to the Board members prior to the Board meeting and will be available on the Joint IDA website next week.

**APCO INFORMATION MEETING ON PROPOSED NEW 138-KV POWER LINE—FCHS
MAY 24 @ 5:00 P.M.**

Chairman DiYorio mentioned to the Board that there would be an informational meeting regarding Appalachian Power Company's new 138-KV power line at Fort Chiswell High School on Thursday, May 24, at 5:00 p. m., if any of the members were interested in attending.

PROJECT UPDATES

There were no project updates at this time.

OTHER

None

ADJOURN

Chairman DiYorio recessed the meeting at 4:30 p.m. The meeting will be reconvened on Monday, June 11, 2012, at 9:00 a. m. in the Joint IDA Conference Room.

Linda DiYorio, Chairman

Attest:

Virginia M. Goodwin, Secretary

JOINT INDUSTRIAL DEVELOPMENT AUTHORITY
Minutes of Reconvened Meeting from May 24, 2012
June 11, 2012

The Joint Industrial Development Authority of Wythe County, Wytheville, and Rural Retreat held a reconvened meeting from Thursday, May 24, 2012, on June 11, 2012 at 8:30 a.m. in the Conference Room of the Joint Industrial Development Authority Office at 190 South First Street, Wytheville, Virginia.

MEMBERS PRESENT

Linda DiYorio, Chairman
Carolyn Dankowski
Dana Pack

Foy Patton
Tom Jones
Jennifer Atwell

MEMBERS ABSENT

Dave Elmore

EX-OFFICIO MEMBERS PRESENT

None

EX-OFFICIO MEMBERS ABSENT

R. Cellell Dalton, Wythe County Administrator
C. Wayne Sutherland, Jr., Wytheville Town Manager
Michael S. James, Rural Retreat Town Manager

DETERMINATION OF QUORUM

Chairman DiYorio called the meeting to order and determined a quorum to be present.

OLD BUSINESS

None

NEW BUSINESS

Closed Session - Ms. Atwell made a motion to enter into a closed session as permitted by Section 2.2-3711(a)(1) of the Virginia Freedom of Information Act, Code of Virginia to discuss personnel matters. The motion was seconded by Mr. Pack, and passed unanimously.

Upon returning to open session, Ms. Atwell moved that the Joint Industrial Development Authority of Wythe County, Wytheville, and Rural Retreat certify that, in the closed meeting just concluded,

nothing was discussed except the matter (1) specifically identified in the motion to convene in a closed meeting and (2) lawfully permitted to be so discussed under the provisions of the Virginia Freedom of Information Act cited in that motion. The motion was seconded by Ms. Dankowski, and passed.

The following roll call vote was recorded for the motion for certification:

AYES:	Linda DiYorio	Tom Jones
	Dana Pack	Foy Patton
	Carolyn Dankowski	Jennifer Jones

NAYS: None

ABSENT DURING MEETING:	Dave Elmore
ABSENT DURING VOTE:	Dave Elmore

A motion was made by Ms. Atwell, seconded by Ms. Dankowski, to request from the jurisdictions that funding be given for another quarter to allow time to develop a plan to use the \$600,000 in Joint IDA funds, minus a two-month reserve. The motion passed unanimously.

Chairman DiYorio stated that the Board realized that the jurisdictions may not approve this request, but that the Board would like to have an opportunity to discuss the matter at hand with them.

Ms. Atwell stated that there would have to be two meetings. One for Chair DiYorio and Dr. Hawthorne to meet with the jurisdictions, and the other for the JIDA board to develop a strategic plan. She asked that any letters or information be distributed to the Board members as soon as they are received.

OTHER

FAM Tour - Dr. Hawthorne stated that the Fam Tour was a success and that the consultants were impressed with the Lot 24 site. He stated that there has not yet been a formal debriefing after the tour held with the local economic developers, but that he would be attending a meeting with the VEDP participants on Wednesday afternoon, June 13, to discuss the tour.

ADJOURN

There being no other business, Chairman DiYorio adjourned the meeting at 10:00 a. m.

Linda DiYorio, Chairman

Attest:

Virginia M. Goodwin, Secretary